



EUROPEAN  
COMMISSION

Community Research



**Robot Fleets for Highly Effective Agriculture  
and Forestry Management**  
NMP2-LA-2010-245986

**Agenda of the Scientific and Technical Meetings (Seville)**

November 29-30, 2012

Seville, Spain

**Soluciones Agrícolas de Precision (SAP)**

*Deliverable Identifier:* --  
*Work-package, Task:* --  
*Work Package leader:* --  
*Deliverable type\** O  
*Dissemination level\*\** PU  
*Status –Version* FINAL  
*Contractual delivery date:* November 15, 2012  
*Actual delivery date* November 15, 2012  
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\*PU – Public, PP – Restricted to other programme participants (including the Commission Services), RE – Restricted to a group specified by the consortium (including the Commission Services), CO – Confidential, only for members of the consortium (including the Commission Services).

\*\*R – Report, P – Prototype, D – Demonstrator, O – Other.



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**Thursday, November 29, 2012**

Hotel ABBA Triana

Plaza Chapina, s/n, Triana, 41010 Seville, Spain

Host: Soluciones Agrícolas de Precision (SAP)

**EXPLOITATION STRATEGY SEMINAR**

**Note:** the ESS agenda is tentative and will be change according to the needs

<b>09:00–09:10</b> (4m)	<b>Ice breaking</b> Welcoming the participants	Manuel Perez-Ruiz (SAP) (Meeting Organizer)
(3m)	Introducing the ESS Expert Ms. Paloma Mallorquin and meeting objectives	P. Gonzalez-de-Santos (Projet coordinator)
(4m)	Introducing the ESS agenda with methodology and objectives	Paloma Mallorquin (ESS expert)
<b>09:10–10:00</b>	<b>Presenting the state of the art main exploitable results (FORM 2)</b>	
(7m)	<i>Overall project result</i>	<i>P. Gonzalez-de-Santos (CSIC-CAR)</i>
(14m)	<i>WP2: Mission Manager and WP7: Base station and graphical user interface</i>	<i>Angela Ribeiro (CSIC-CAR) Spefania Pedrazzi (Cyberbotics)</i>
(7m)	<i>WP3: Perception System</i>	<i>Gilles Rabatel (Irstea)</i>
(7m)	<i>WP4: Actuation System</i>	<i>Andrea Peruzzi (U. Pisa)</i>
(7m)	<i>WP5. Mobile Units</i>	<i>Benoit Debilde (CNH)</i>
(7m)	<i>WP6: Communication and Location System</i>	<i>Slobodanka Tomic (FTW)</i>
<b>10:00–11:30</b>	<b>Achieving Project Goals</b> <ul style="list-style-type: none"> <li>• Examples of successful exploitation</li> <li>• Building a successful exploitation Team</li> <li>• Discussing the contribution-benefits matrix <b>(FORM 4)</b></li> </ul>	Paloma Mallorquin (with the consortium)
<b>11:30–11:45</b>	<b>Coffee Break</b>	
<b>11:45–12:45</b>	<b>Towards an effective Capitalization Strategy</b> <ul style="list-style-type: none"> <li>• Completing the priority map <b>(FORM 3)</b></li> </ul>	Paloma Mallorquin (with the consortium)
<b>12:45–13:45</b>	<b>Lunch</b>	
<b>13:45–14:15</b>	<b>Strategies for managing Intellectual capital &amp; IPRs</b> <ul style="list-style-type: none"> <li>• Understanding Intellectual Capital</li> <li>• Valorization &amp; Value of Intellectual Capital</li> <li>• Defining key exploitable results and IP related issues</li> </ul>	Paloma Mallorquin (with the consortium)
<b>14:15–16:00</b>	<b>The Capitalization Strategy</b> <ul style="list-style-type: none"> <li>• Capitalization principles and concepts</li> <li>• Guidelines for the preparation of the capitalization strategy</li> <li>• Capitalization plan: structure and contents</li> </ul>	Paloma Mallorquin
<b>16:00–16:30</b>	<b>Coffee Break</b>	
<b>16:30–17:00</b>	<b>Reviewing and assessing the “Plan for using and disseminating the foreground</b>	Paloma Mallorquin (with the consortium)
<b>17:00–17:30</b>	<b>Wrapping up &amp; Closing Remarks</b> <ul style="list-style-type: none"> <li>• Collecting ESS feedback forms</li> </ul>	Paloma Mallorquin (with the consortium)
<b>SOCIAL EVENT AND DINNER</b>		
<b>18:30–21:00</b>	Visit to the Alcazar Palace (Meeting point at Hotel ABBA and short walk to the Palace)	(SAP)
<b>21:00-</b>	Restaurant Abades Triana Address: Betis, 69; 41010 Seville	(SAP)

**Friday, November 30, 2012**

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**SCIENTIFIC AND TECHNICAL MEETING**

09:00-10:00	<b>Revision of work packages</b>	
(7m)	WP2: Mission Manager	Angela Ribeiro (CSIC-CAR)
(7m)	WP3: Perception System	Gilles Rabatel (Irstea)
(7m)	WP4: Actuation System	Andrea Peruzzi (U. Pisa)
(7m)	WP5: Mobile Units	Benoit Debilde (CNH)
(7m)	WP6: Communication and Location System	Slobodanka Tomic (FTW)
(7m)	WP7: Base station and graphical user interface	Stefania Pedrazzi (Cyberbotics)
(7m)	WP8: System integration, final demonstration and project assessment	P. Gonzalez-de-Santos (CSIC-CAR)
(7m)	WP9: Dissemination, exploitation and training	Manuel Perez-Ruiz (SAP)
10:00-10:30	<b>Review to the work plan</b>	P. Gonzalez-de-Santos (CSIC-CAR)
10:30-10:40	<b>Organization of next meeting in Vienna at FTW</b>	Slobodanka Tomic (FTW)

10:40-11:00	<b>Coffee break</b>
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**GENERAL ASSEMBLY**

11:00-11:30	Approval of modifications to the project budget accepted by the Project Officer	Beneficiary representatives
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**WORKING GROUPS**

11:30-13:00	<p>This is the time for making working groups to answer technical questions and solving technical problems not addressed in the WP sessions.</p> <p>Every participant can organize a working group at any time, but they should inform the WP leaders in charge and the Project Coordinator.</p>	
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13:00-14:00	<b>Lunch and end of meeting</b>
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